

This report is prepared for the Warsaw Stock Exchange SA within the framework of the Analytical Coverage Support Program 4.0.

190/2023/AR/April 17, 2024

Company	LT fundamental recommendation	12M EFV (PLN)	ST market-relative bias	Analyst
Bowim	Not rated	7.2	Not rated	Michał Zamel

Event: 4Q23 financial results in line with preliminary figures.

On Tuesday, before the WSE trading hours, the Company released 4Q23 financial results.

- Revenues at PLN 459 million (down 17% yoy and 6% qoq) were in line with preliminary consolidated figures. Declines in a yoy perspective stem from lower prices of metallurgical products, albeit thanks to a volume growth they were to some extent limited.
- In 4Q23 volumes reached 124,721 ton (up 9% yoy and down 4% qoq). FY23 volumes stand at 501,697 ton.
- The sales mix did not change much with the biggest share in sales of metal sheets (40%), followed by pipes and profiles (over 20%). The key clients are the steel construction producers, metal and construction industries.
- EBITDA and EBIT reached PLN 10 million (down 20% yoy) and PLN 7.7 million (down 25% yoy), respectively. EBIT was in line with the preliminary figures.
- The EBITDA/EBIT margin reached 2.2%/1.7%.
- 4Q23 net financial cost reached PLN -3.4 million.
- Gross profit reached PLN 4.3 million.
- Net profit grew by 426% yoy to PLN 5.8 million.
- 4Q23 CFO stood at PLN -10.3 million vs PLN -34.5 million a year ago.

Bowim; 4Q23 financial results

Consolidated (PLN milion)	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	Preliminary 4Q23	Preliminary vs final 4Q23	yoy chg
Sales	645,4	786,4	767,7	553,2	585,6	501,6	490,5	459,0	459,0	→	-17%
EBITDA	72,7	89,6	7,2	12,4	13,1	11,0	10,1	10,0	-	-	-20%
EBITDA margin	11,3%	11,4%	0,9%	2,2%	2,2%	2,2%	2,1%	2,2%	-	-	-
EBIT	71,0	87,8	5,5	10,4	10,9	8,8	7,9	7,7	7,7	→	-25%
EBIT margin	11,0%	11,2%	0,7%	1,9%	1,9%	1,8%	1,6%	1,7%	1,7%	-	-
Gross profit	57,9	76,1	3,4	5,0	3,0	3,7	0,5	4,3	-	-	-14%
Gross margin	9,0%	9,7%	0,4%	0,9%	0,5%	0,7%	0,1%	0,9%	-	-	-
Net profit attributable to minority shareholders of the parent company	45,3	53,5	9,6	1,1	2,5	2,6	2,3	5,8	5,9	→	426%
Net margin	7,0%	6,8%	1,3%	0,2%	0,4%	0,5%	0,5%	1,3%	1,3%	-	-

* in the preliminary results the net profit is presented vs net profit attributable to minority shareholders presented in the historical financial results which leads to a slight difference between 4Q23 preliminary results vs final results
Source: Company, DM BOS estimates

Expected impact: Neutral; the results are in line with preliminary consolidated figures.

The report is not a recommendation within the meaning of Commission Delegated Regulation (EU) 2016/958 of 9 March 2016 supplementing Regulation (EU) No 596/2014 of the European Parliament and of the Council with regard to regulatory technical standards for technical arrangements for objective presentation of investment recommendations or other information recommending or suggesting an investment strategy and for disclosure of particular interests or indications of conflicts of interest.